

Short term IT needs? Try renting from HP Financial Services

HP Financial Services offers short-term rentals for pre-owned and like-new equipment



Sometimes you only need equipment for a short period of time. Perhaps you're moving a data center and need to mirror your existing data center before your move so you don't experience downtime. Maybe you're just expecting a seasonal spike in computing needs. Or maybe you just need a little additional power until you're ready to make the jump to a newer, more permanent solution.

Whatever the reason, HP Financial Services has the answer: short-term rentals for pre-owned and like-new equipment.

HP Financial Services



What is pre-owned and like-new?

HP offers three types of equipment: new, like-new and pre-owned*. Like-new from the HP Renew Program is equipment that is generally less than a year old; often returned or excess product. Pre-owned assets are over a year old, often off-lease equipment that is tested and conditioned to meet manufacturers' standards and specifications.

HP offers:

- HP PA-RISC and Itanium-based workstations
- HP Business Critical systems
- HP AlphaServer systems
- HP networked storage solutions
- HP industry standard servers
- HP NonStop servers

Our products are available with warranties and certification, which vary, depending upon the product.

Renting: a flexible acquisition option

Renting equipment for a short-term may be the flexible option you need. When you rent, you get the equipment for the term you need — up to 12 months. At the end of the rental term, you can decide to buy the equipment, extend the rental payments or transition the rental into a lease. Moreover, when you are renting equipment, it does not appear as an asset on your balance sheet, and you're free from the burdens associated with disposing of it when you no longer want it.

Return like assets — not the exact assets

For your convenience, you may return like-for-like assets — similar assets with the same configurations— without having to return the exact same assets with the same serial number. This is especially helpful if you are moving a data center. You can set up the new data center while the old one is running — then simply deinstall the previous data center and return that equipment to HP Financial Services.

Why rent?

Customers choose to rent for a variety of reasons. With terms up to 12 months, our rental options help companies like yours to:

- Eliminate or greatly reduce downtime during a data center move
- Try equipment before buying or leasing it
- Benchmark equipment against another solution
- Migrate applications
- Test new technologies in a live environment without risk
- Gain use of equipment while waiting for new products to ship
- Manage short-term project costs efficiently
- Use the equipment they need without a large investment
- Begin projects that need proof-of-concept with minimum investment

Key benefits

- Minimize disruption or downtime
- Minimize financial and technological risk
- Evaluate HP products before committing to purchase or lease
- Add-on and upgrade as your needs develop
- Avoid availability delays — the equipment you need is often in stock for quick delivery
- Reduced upfront cash outlay
- Conserve capital budget
- Enjoy flexibility to keep or return equipment

Who we are

HP Financial Services delivers a total "acquire-to-retain" suite of offerings that simplifies the entire IT financial lifecycle management process — from flexible acquisition alternatives to TCO-reducing asset-management services to value-maximizing end-of-life solutions. As a wholly owned subsidiary of Hewlett-Packard Company, the Hewlett-Packard Financial Services Company is unmatched in the world, for both the capability and flexibility to deliver financial services that work the way you want to work, worldwide.

Put HP Financial Services to work for you. Call your HP Financial Services sales representative, or find us on the web at www.hp.com/go/hpfinancialservices.

* Pre-owned equipment is provided by HPFS. Like-new from the HP Renew Program is provided by HP's Equipment Management and Remarketing group and rented through HPFS

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